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LANDY NEWS 2008

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Welcome to the eleventh **LANDY** newsletter.

We hope that you find some items of interest to you in this issue. If you would like further information please don't hesitate to contact us.

We would like to thank all of you for your custom in the past and to wish you a

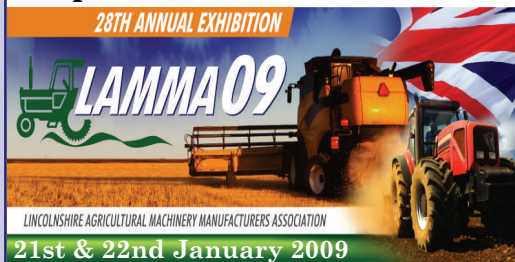
Very Happy Christmas

and a

Healthy & Prosperous 2009.

Lambert & Dyson Ltd. Celebrating 30 years in the pressure washing industry.

Drop in to see us at:



21st & 22nd January 2009

Opening Hours

Just to let you know that we are now open from Monday to Friday from 8.30 am to 5.00 pm.

We can also be here on a Saturday morning by arrangement—just let us know in advance and we will open up.

We shall close for the Christmas on Wednesday afternoon December 24th until Monday 5th January 2009.

Blocked Drains?



One of the many virtues of our PTO power washers is their ability to run a drain jetting nozzle very effectively.

All pressure washers will, to some degree, run a jetter, but with 3000psi and up to 30l/min, the PTO really does make it fly up a drain.

As we developed the PTO range, the drain nozzles were seen as merely an accessory to be used for cleaning out the odd yard drain here and there. Realising their potential, we started to market them as a machine to compete on



price against contractors' bills.

Many PTO's have been sold solely for jetting work with up to 100m of light weight PVC coated jetting hose wrapped onto the hose reel. All our jetter machines are supplied with a standard hose and lance assembly for general cleaning.

Running at a PTO speed of 1000rpm, The jetter will easily clean 100m of drain in one run. This makes for a very effective and efficient piece of kit with a comparatively very low initial cost. Indeed, many of our customers have commented that their machine has paid for itself after being used just twice.— compared to the cost of calling in drainage contractors.

These machines are in use in many industries other than farming. Local authorities, race tracks, parks, stud yards, and golf courses to name a few have purchased our PTO drain jetters for use in their ground works and landscaping

departments. Plant hire companies and various quarries have also invested in jetting PTO's for use on their sites for drainage maintenance.

These units' versatility, as they need no power supply other than the tractor and can be taken anywhere with a water supply, are becoming more and more popular for the do-it-yourself farmer and groundsman.

Prices start at £990 for the 30m single reel jetter and rise to only £1430 for the 100m 2reel combination machine.



It's finally finished... Well Nearly!

Our on-going development of the front of our works in Skipton have got a stage or two nearer completion. Approximately 12 months ago we re-organised the space to provide a clean area for production of new machines and more space downstairs for our showroom and trade counter. The production area was commissioned in early 2008.

It seems to be a good omen in our works when we start back into building works, because as soon as we pick up the tools and get cracking, the telephone rings and we become busy with normal



work again. This is why the project has taken so long! In the last month or two, however, we've had chance to keep getting bits done, partly down to the help of Charlotte pottering away at it! As I write this in mid October, Charlotte is putting a finishing coat of varnish to the wooden walls and door architrive. So hopefully, maybe by Christmas we should have doubled our display area floor space and be able to show off our range of pressure washers and accessories a little more professionally.



NEW LASER 8-120

This is the replacement to the 11-100 Laser. In the same shell and with exactly the same layout as the old model but with a different pump and motor unit. This new model delivers 8 litres per minute at 120BAR pressure and runs from a 2.5hp 4 pole electric motor. This slightly smaller motor will take less power from your electricity supply than its 3hp predecessor. Supplied complete with 8m of high pressure hose, lance and washgun. This unit can be fitted with a suction hose and filter to allow it to suck from a water trough rather than the mains supply. The new Laser also comes with a smaller price tag:

| Pressure | Volume | Voltage | Weight |
|----------|---------|---------|--------|
| 120 bar | 8 L/min | 230 V | 21 kg |
| | | 1ph | |

£340

+ V.A.T.

TEL: 01756 794291

Little Henry

A faithful reproduction of the world famous "Henry" professional vacuum cleaner made expressly for children, with all the Henry features but battery powered for their safety (batteries not supplied). Now children really can have fun with their very own Henry.

Little Henry is a fully working version of his big brother, with rotating castors, lifting carry handle, a full accessory kit, re-winding cable and he even vacuums!

Special Christmas Offer (whilst stocks last)

£14.46 +vat



Sludge Pump

This flow amplifying attachment is magic to see in use. With no moving parts at all, the sludge pump will pump clean water, black water, plus any solids in suspension all by means of a pressure washer nozzle. The sludge pump is fitted via a quick coupling to the end of a high pressure hose and dropped into the liquid to be mover. In the head of the sludge pump is a 'U' bend with a nozzle facing up the green hose. When your pressure washer is switched on and the nozzle jets up the green hose it causes low pressure in the cone head and the liquid to be moved is drawn in (along with anything else that'll fit up the hose!).



This attachment works on all pressure washers but is more effective the bigger you go. On a 12l/min machine e.g. TSX12-100, the flow is amplified to approx 150l/min and up to a maximum head of about 2.5m. Ideal for pumping out a flooded cellar!

£62.70

+ V.A.T.

LONCIN GENERATORS



**Power From
2.2KW to 5.5KW**

- Durable, Professional Generators
- High performance rating
- Sturdy Roll-over frame
- Dual Voltage system
- Electric start and wheel kits optional
- Low noise level
- Fuel efficient for 13 hrs autonomous running
- Supplied with 16A, 230 / 110V, Industrial U.K. standard socket



Optional Wheelkit
Prices from £252 + VAT

Caravan Generator

Mitsubishi GM82 4 stroke engine with low oil shut down. Smallest and lightest engine in the world.

Made in Japan by DAISHIN.

**Quiet, Reliable
and easy to carry!**



Would you believe it..? (anne's rant)

A previously-unknown phenomena occurred yesterday, something that renewed my belief in human nature and contradicted the ever growing evidence that the 21st century is ordered by soulless binary beings, both humanoid and electronic. I am not referring to the successful election of Barack Obama as president elect of the U.S.A. but to an event that took place much closer to home—well at least at this side of the Atlantic.

John and I were travelling back from County Mayo in Ireland and had booked a Ryanair flight from Knock to Liverpool (1p each plus £4 tax—special offer!) Knock is a rapidly expanding rural airport atop a mountain where you exit the car park straight on to open moorland. The obvious drawback is that in low cloud or misty conditions (and this is Ireland, remember) the flights are unable to land because so far the development plans have not included new radar equipment!

Visibility yesterday was at about 100m so we were not over optimistic as we waited in the airport lounge. The scheduled departure time came and went with no 'planes in sight and eventually an announcement informed us that after holding for some time in the skies above us our 'plane had had to divert to Shannon to land and consequently our outbound flight was cancelled. Great!

We had only paid £4.02 for our flights so we didn't join the long queue at the ticket desk for a refund but returned to our car and tried to get a ferry booking—we needed to be home for work today. Being unsuccessful we returned to the ticket desk to try for a flight from Dublin or Shannon later in the day that would return us to Liverpool. The long queue had lessened to about 20 when a staff member came bustling up to tell us that the Bristol flight had managed to land and she was going to see if it would divert to Liverpool and drop us off on it's way back.

AND THEY AGREED!

The ground staff and security officers were astonished as we all trooped back into the departure lounge and admitted that they had never heard of the like before. It took a little while for the pilot to obtain new flight plans and a slot at Liverpool but we eventually landed at Liverpool only one hour behind our original schedule. The Bristol passengers were inconvenienced because they too would be late arriving but as they had all boarded at Knock they understood the situation and no-one seemed to mind.

So for once in this high-tech, pre-scheduled, jobs-worth world common sense prevailed and the needs of the customers/passengers were taken into account. Perhaps, more often we should question the system and make it work for us rather than for itself. After all, if the financiers in their plush offices had based their lending decisions on the merit and worthiness of the applicant (either individual or corporate) instead of on their reading of the figures on the screen in front of them then just perhaps the country would not now be in the state it is in!

Nov 6th 2008.

AGRICULTURAL SHOWS & EXHIBITIONS

This years show season has been a success despite the wet and wild weather. The first show of the year was the Lincolnshire Agricultural Machinery Manufacturers Association (LAMMA) Show in January held at Newark Showground. The LAMMA show is a machinery only show and is very well attended. We went to all our usual shows starting with a mildly damp Otley, a wet Young Farmers show followed by Egton show. This is one of our new ones near Whitby. When we arrived the night before we had to be towed in through knee deep mud! However the show still went ahead and the show day picked up and we had sun shine. We thought the mud had been bad there but it was nothing compared to Kilnsey. It still ran and even though it was really very muddy and there was a lot of rain, it was amazing to see the people who turned up in white trainers and shoes! We also went to Chipping which was a mostly dry and warm day to make a change. Keighley was cancelled just a few days before due to a waterlogged showground. The last show of the year was Nidderdale which wasn't

too bad. It was cold but not that wet. As well as doing these local shows we've also ventured to other county shows.

The first one was the Newark and Notts County Show which we thought would be worth while after the good response from the LAMMA Show. We also went to Staffordshire and Cheshire County Shows. Cheshire was most worth while as we picked up the award for the best machinery trade stand. The last of our County shows was the Royal Lancashire, it was our second attempt after the previous year had to be cancelled due to a flooded show ground, this years wasn't much better! It was already looking worse for wear when we turned up to drop off the first load. In the end the show did run for the first day but only for the competitions and it wasn't open to the public.

Hopefully next year the weather will be better! We'll start next year with LAMMA show in January. Keep a check on our website to see which shows we're doing throughout the year.



Egton Show 2008.



Matthew on our prize winning stand at Cheshire Show

Young Farmers Clubs.



We are pleased to be associated with the Yorkshire Federation of Young Farmers Clubs. We continue to sponsor the Stock Judging Classes at the Young Farmers' County Show held at the showground at Pateley Bridge on the first Sunday in June. We also sponsor the Judging Cards which are supplied throughout the county for club and district competitions. We find this is a good method of advertising. We remember from when we were young farmers that the judging cards back then were sponsored by BOCM. If we can remember that then maybe this generation of young farmers will remember us! We have had numerous calls from farmers at morning brew time— The cards are left lying on the kitchen table from the night before's stock judging!

Matthew has had a change of club this last 12 months. His girlfriend, Charlotte, is a member of Calderdale YFC, the newest club in Yorkshire. Matthew found that he was spending as much time with Calderdale as with Worth Valley. So in Sept '07 he joined the Calderdale club and he is now chairman with Charlotte as secretary. Worth Valley members still call him a traitor! It must run in the family,- I (anne) moved from Lothersdale to Worth Valley when I was a young farmer. But that was an awful long time ago!

Problem Pet?

If your pet has a problem I may be able to help you!

Using kind, effective and fun methods I can help overcome behaviour and training issues with your dog, cat, small animal or bird.

Whatever the problem, give me a call for a chat, and if necessary, to arrange a home visit for me to see your pet in a relaxed environment. A solution can be found that suits your pet and your household.

The standard charge for a home consultation is £30 plus travel costs if location is more than 10 miles from Skipton.

You don't have to live with your pet's problems!

Call Helen Lambert. BSc (Hons)

Animal Behaviour and Training

01535 632995 or 07902 028974

Micro-chipping service

Also available



CM Agricultural

CM Agricultural is a small company established in 2007 by Charlotte Marshall, Matthew's girlfriend. Charlotte deals in road trailers up to 750kg both for carrying livestock and general use, ATV equipment including ATV livestock trailers and feeders, tipping trailers, rollers and manège graders. CM Agricultural, based in Halifax, also sells Siromer Tractors (ideal for running a PTO power washer!) and attachments including the hydraulic post knocker, pictured below, the simplest and most cost effective model on the market, manufactured by CM Agricultural in Halifax. Most of CM Agricultural's products are aimed at the smallholder and sheep farmer, but customers range from a quarry in Bournemouth that purchased a post knocker to a family in Silsden who wanted a new camping trailer!



For more details, look at:

www.cmagricultural.co.uk

or give Charlotte a ring on:

07753 788131.



Staff Additions...

Only one addition to our crew this time. Matthew's girlfriend, Charlotte now works with us part time in the office and round and about downstairs. Charlotte works alternate mornings and afternoons to cut commuting time down to every other day as she lives near Halifax. Charlotte has been very useful in the works this last few months painting and woodworking on our on-going project... our new showroom and assembly area which is now just about finished. She is also quite handy for doing the general maintenance jobs that we would otherwise never get round to! When not working with us, Charlotte looks after her own company, CM Agricultural, selling trailers, smallholder and ATV equipment. (See above)

So there are now six of us:-

John Lambert — general

Anne Lambert — office and accounts

Matthew Lambert — sales and office

Matthew Denton (Dents) — engineer

Julian Best — trainee engineer

Charlotte Marshall — Part time office.

